

**BEFORE THE PUBLIC UTILITIES COMMISSION  
OF THE STATE OF COLORADO**

**IN THE MATTER OF THE )  
APPLICATION OF PUBLIC SERVICE )  
COMPANY OF COLORADO FOR ) PROCEEDING NO. 23A-0392EG  
APPROVAL OF ITS 2024-2028 )  
CLEAN HEAT PLAN )**

**HEARING EXHIBIT 601**

**Answer Testimony of Dr. Asa S. Hopkins**

**On Behalf of Sierra Club and NRDC**

**January 22, 2024**

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1                                   **I.       INTRODUCTION AND QUALIFICATIONS**

2       **Q    Please state your name, business address, and position.**

3       **A**   My name is Dr. Asa S. Hopkins. My business address is 485 Massachusetts Ave.,  
4           Suite 3, Cambridge, Massachusetts 02139. I am a Vice President at Synapse  
5           Energy Economics, Inc. Among other work, I lead Synapse’s consulting  
6           regarding the future of gas utilities, and I also work extensively in the related area  
7           of building decarbonization technology and policy.

8       **Q    Please describe Synapse Energy Economics.**

9       **A**   Synapse Energy Economics, Inc. (“Synapse”) is a research and consulting firm  
10           specializing in energy industry regulation, planning, and analysis. Synapse works  
11           for a variety of clients, with an emphasis on consumer advocates, regulatory  
12           commissions, and environmental advocates.

13       **Q    Please describe your professional experience before beginning your current**  
14           **position at Synapse.**

15       **A**   Before joining Synapse in 2017, I was the Director of Energy Policy and Planning  
16           at the Vermont Public Service Department from 2011 to 2016. In that role, I was  
17           the director of regulated utility planning for the state’s public advocate office and  
18           the director of the state energy office. I served on the Board of Directors of the

1 National Association of State Energy Officials. Prior to my work in Vermont, I  
2 was an AAAS Science and Technology Policy Fellow at the U.S. Department of  
3 Energy (“DOE”), where I worked in the Office of the Undersecretary for Science  
4 to develop the first DOE Quadrennial Technology Review. Prior to my time at the  
5 U.S. DOE, I was a postdoctoral fellow at Lawrence Berkeley National  
6 Laboratory, working on appliance energy efficiency standards. I earned my PhD  
7 and master’s degrees in physics from the California Institute of Technology and  
8 my Bachelor of Science degree in physics from Haverford College. My resume is  
9 included as Attachment ASH-1.

10 **Q Have you previously provided testimony before the Colorado Public Utilities**  
11 **Commission?**

12 **A** No.

13 **Q On whose behalf are you providing evidence in this case?**

14 **A** I am testifying on behalf of the Sierra Club and the Natural Resources Defense  
15 Council (“NRDC”) (collectively, “Conservation Coalition”).

16 **Q What is the purpose of your testimony?**

17 **A** The purpose of my testimony is to present a tool that Synapse developed to  
18 conduct calculations regarding the rate and bill impacts of alternative Clean Heat

1 Plan (“CHP”) proposals, such as the Pollution-Free Buildings Portfolio detailed in  
2 the Answer Testimony of Justin Brant (Hearing Exhibit 700). Witness Brant has  
3 used this tool to calculate the rate and bill impacts for his proposed alternative  
4 portfolio, which is presented in his testimony. I present results for the rate and bill  
5 impacts of the Amended Preferred Portfolio (as presented by the Public Service  
6 Company of Colorado (“the Company” or “PSCo”) in Hearing Exhibit 102,  
7 Attachment DRA-7), incorporating adjustments to those results to reflect the  
8 perspective on total costs described in Witness Brant’s Testimony.

9 **Q How is your testimony organized?**

10 **A** Section II of my testimony introduces the methods and assumptions I used for my  
11 rate calculations. Section III presents the results of my rate and bill calculations as  
12 applied to the Company’s Amended Preferred Portfolio.

13 **II. CALCULATION METHODS AND ASSUMPTIONS**

14 **Q Could you summarize the calculation methods you used to estimate rate**  
15 **impacts?**

16 **A** Of course. I began my analysis by reviewing and adapting the rate impact tools  
17 presented by Witness Ihle in his testimony on behalf of the Company.  
18 Specifically, I used the spreadsheet models presented as Witness Ihle’s  
19 workpapers entitled “CHP - Bill Impact – [Case Name] - 7-24-2023.”

1     **Q   How did you use the “CHP - Bill Impact” workpapers?**

2     **A**   I made two types of changes to these workpapers to develop my estimates. First, I  
3       restructured the workpapers to aid the compatibility with the testimony of Witness  
4       Brant and make it easier for other parties in the proceeding to adjust assumptions  
5       within the tool. Next, I updated scenario definitions and assumptions to align with  
6       Hearing Exhibit 102, Attachment DRA-7 and Witness Brant’s testimony. My tool  
7       built from these workpapers can be found in Attachment ASH-2.

8     **Q   How did you restructure Witness Ihle’s workpapers?**

9     **A**   I created a common inputs page. This allows a user to change input values that  
10      alter the rate and bill impacts from a centralized place. This page refers to a static  
11      inputs page that contains the relevant inputs for the Company’s and Mr. Brant’s  
12      proposed portfolios (within the tool, these portfolios are referred to as “PSCo”  
13      and “SWEEP/CC,” respectively). The equations used throughout the tool are  
14      either the same or functionally the same as those used in Witness Ihle’s  
15      workpapers. This restructuring allowed for (1) better coordination with Witness  
16      Brant’s testimony and (2) use of the tool by other parties to evaluate the bill and  
17      rate impacts of scenarios whose characteristics they can load into the inputs page,  
18      while maintaining the validity of the equations in Witness Ihle’s workpapers.  
19      To allow for analysis of proposals that include both expensed and amortized costs  
20      associated with electrification and DSM programs, I split the “Electrification” and

1 “Additional Gas DSM” lines in each of Witness Ihle’s tables into two parts and  
2 treated their costs accordingly. I added the ability for a user of the tool to use  
3 separate amortization parameters for gas and electric costs. I added the ability to  
4 use a time-series of values for the difference between winter and summer peak  
5 (that is, the “headroom” for the transmission and generation system). Lastly, I  
6 combined the functionality of the rate impacts from the Average Rate Summary  
7 workpaper filed by the Company with the Bill Impacts workbook which was the  
8 basis for the tool.

9 **Q Could you describe what you mean by updating scenario assumptions?**

10 **A** Witness Brant testifies that the winter headroom for the transmission and  
11 generation systems are growing due to summer peaks increasing at a faster rate  
12 than winter peaks according to the Company’s modeling in its most recent  
13 Electric Resource Plan. I updated the inputs and calculation used to project  
14 transmission and generation costs to reflect this testimony, for the scenario based  
15 on Witness Brant’s testimony. For analysis of the Company’s proposal, I have  
16 used the Company’s assumptions regarding headroom. Note that the choice  
17 between Witness Brant’s and the Company’s headroom assumptions does not  
18 make a difference during the initial Clean Heat Plan period: Mr. Brant’s proposed  
19 portfolio does not exhaust the headroom assumed by the Company until 2030,  
20 when it exceeds the Company’s assumed headroom by about 98.5 MW but does  
21 not exceed Witness Brant’s assumed headroom.



1     **Q   How did you integrate Witness Brant’s proposal into your tool?**

2     **A**   I set up the tool to accommodate the structure and content of Witness Brant’s  
3       Pollution-Free Buildings Portfolio proposal. The tool includes the input values for  
4       program costs and estimated impact on energy consumption that are submitted in  
5       Witness Brant’s testimony (Hearing Exhibit 700). Witness Brant provides further  
6       clarification on the inputs and resulting rate and bill impacts in his testimony.

7     **Q   Does your tool allow its user to illuminate the potential impacts of changes in**  
8       **assumptions and clean heat program approaches?**

9     **A**   Yes, to some degree. The tool does not estimate the impact or effectiveness of  
10      programs, such as demand-side management or electrification programs, and the  
11      resulting changes in sales—the changes in sales expected from these programs  
12      need to be determined by the user and entered into the tool as inputs. The tool can  
13      show the impact of assumptions, such as the cost or avoided cost of utility capital  
14      investments or program funding approaches. For example, the tool allows the user  
15      to see that, using the Company’s assumptions, the annual value of avoided gas  
16      system capital is about one quarter of the added annual cost of electric system  
17      capital in the Company’s Amended Preferred Portfolio. (This ratio depends both  
18      on the assumed dollar value of changes in peak demand to the two utility systems,  
19      and on the changes in sales and peak loads that result from clean heat programs,  
20      all of which users can modify using the tool’s input page.) The tool also allows

1 the user to evaluate the impact of program financing choices such as expensing  
2 versus amortizing program costs, or the parameters of amortization. For example,  
3 shortening the amortization time increases annual costs during the amortization  
4 period, while making that period shorter. As a result, when comparing rates in  
5 cases with two different amortization periods, relative rates are lower during the  
6 time between the end of the shorter amortization period the end of a longer one.  
7 Reducing the rate of return on amortized capital lowers costs.

8 **III. RATE IMPACTS OF THE COMPANY'S PROPOSAL**

9 **Q Please define what you mean by the Company's Amended Preferred**  
10 **Portfolio.**

11 **A** I mean the proposal detailed in Hearing Exhibit 115 and Hearing Exhibit 102,  
12 Attachment DRA-7, with certified natural gas and market transformation costs  
13 included.

14 **Q How does your treatment of certified natural gas costs differ from the**  
15 **Company's treatment of those costs in DRA-7?**

16 **A** I have included certified natural gas costs in the annual program costs in the tool.  
17 Witness Brant provides an explanation for this choice in his testimony, Hearing  
18 Exhibit 700.

1     **Q   How does your treatment of market transformation costs differ from the**  
2     **Company’s treatment of those costs in DRA-7?**

3     **A**   I have included market transformation costs in the annual program costs in the  
4     tool. The costs of market transformation for the Company’s Amended Preferred  
5     Portfolio come from the Company’s workpaper “CHP – Bill impact – Clean Heat  
6     Plus – 7-24-2023”. It was necessary to reference that workpaper because these  
7     costs were neither updated nor included in DRA-7 (which does not include a bill  
8     analysis of the Amended Preferred Portfolio). The costs of market transformation  
9     for Witness Brant’s proposal come from his testimony, Hearing Exhibit 700).

10    **Q   What are the annual program costs used in your analysis of the Company’s**  
11    **Amended Proposal?**

12    **A**   See Table 1 below. The source for these costs is Hearing Exhibit 102, Attachment  
13    DRA-7 and the Company’s workpaper “CHP – Bill Impact – Clean Heat Plus – 7-  
14    24-2023” (for the market transformation portfolio costs).

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**Table 1: The Company's Amended Preferred Portfolio Annual Program  
 Costs 2023-2030 (2023 \$Millions)**

<b>Measure Bin</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>2027</b>	<b>2028</b>	<b>2029</b>	<b>2030</b>
Additional Gas DSM	15.6	15.4	16.2	16.8	17.1	16.7	10.0
Electrification	19.9	35.0	57.7	83.9	106.2	129.3	147.2
Certified Natural Gas	-	-	2.4	4.6	6.2	7.1	7.1
Offsets	2.3	4.2	6.7	8.7	9.3	9.6	9.9
Hydrogen	-	-	-	5.7	20.1	36.7	46.2
Recovered Methane	13.2	80.9	89.2	89.2	89.2	89.2	86.0
Market Transformation	14.8	21.8	14.4	7.8	6.4	-	-
<b>Total</b>	<b>63.5</b>	<b>153.1</b>	<b>179.9</b>	<b>208.0</b>	<b>245.2</b>	<b>279.0</b>	<b>296.5</b>

3 **Q** What are the gas throughput values used in your analysis of the Company's  
 4 Amended Proposal?

5 **A** See Table 2 below. I have chosen to combine “certified natural gas” and “natural  
 6 gas” on one line for simplicity. The source for these values is Hearing Exhibit  
 7 102, Attachment DRA-7.

1  
2

**Table 2: The Company's Amended Preferred Portfolio Gas Throughput at Year End (Dth/Year)**

<b>Measure Bin</b>	<b>2024</b>	<b>2025</b>	<b>2026</b>	<b>2027</b>	<b>2028</b>	<b>2029</b>	<b>2030</b>
<del>Certified Natural Gas</del>	-	20,000	35,735,961	71,168,913	100,421,249	117,265,928	116,868,077
Recovered Methane	512,512	2,192,289	2,821,289	2,821,289	2,821,289	2,821,289	2,794,161
Hydrogen	-	-	-	669,890	1,725,658	2,874,623	3,711,888
<del>Natural Gas</del>	143,765,072	141,209,572	102,864,378	63,512,319	29,340,084	5,774,062	323,923
Natural Gas (Amended)	143,765,072	141,229,572	138,600,339	134,681,232	129,761,333	123,039,990	117,192,000
Electrification	953,398	2,560,518	4,821,358	7,722,923	11,275,095	15,475,724	20,143,816
Additional DSM	793,610	1,580,705	2,385,751	3,202,626	4,024,134	4,843,069	5,517,510

3 **Q Did the Company provide a rate and bill estimate for its Amended Preferred**  
 4 **Portfolio?**

5 **A** No, but I have used the tool I developed to produce such an estimate.

6 **Q How did you develop your estimate of rate and bill impacts from the**  
 7 **Company's Amended Preferred Portfolio?**

8 **A** I used my tool, inputting the values from Hearing Exhibit 102, Attachment DRA-  
 9 7 Amended Preferred Portfolio, with the changes described above.

1     **Q    What did your analysis find regarding the impact of the Company's**  
2     **Amended Preferred Portfolio on the CHP rider paid by gas customers?**

3     **A    I have replicated the analysis of the direct rate impact of the CHP rider provided**  
4     **in Witness Ihle's Direct Testimony, specifically JWI-D-5: CHSGA Rate Impact**  
5     **Analysis, but I performed this analysis on the Amended Preferred Portfolio**  
6     **instead of the original Clean Heat Plus portfolio analyzed in Witness Ihle's**  
7     **testimony. For this analysis, I maintained all of the Company's assumptions**  
8     **around the mechanism and customers for cost recovery. See Table 3 below.**

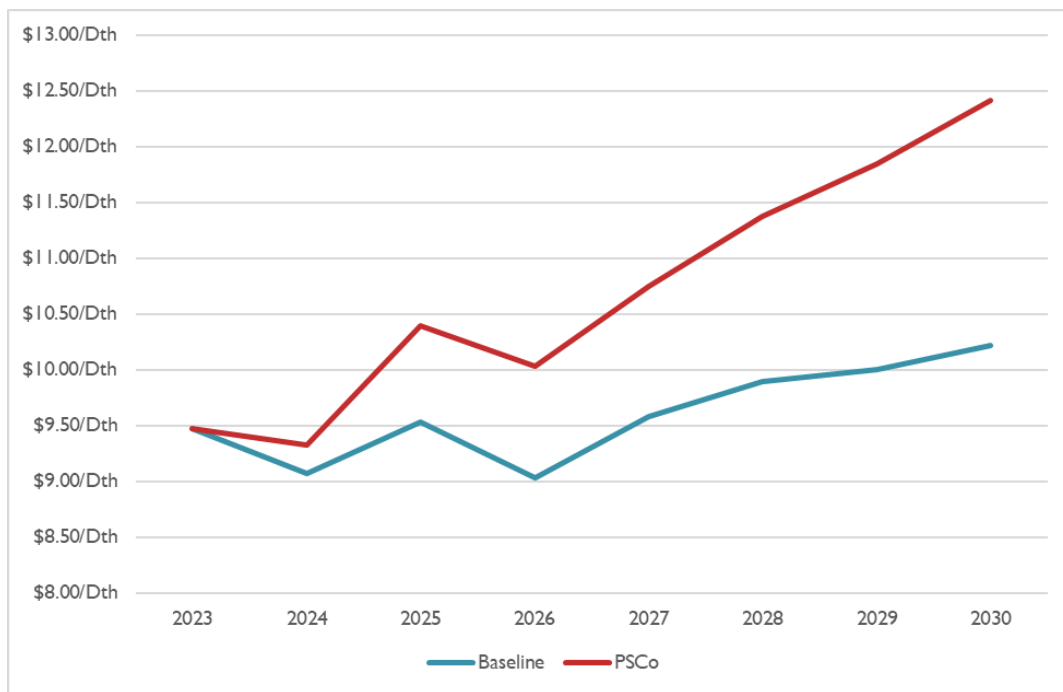


<b>Impact To Average Monthly Residential Bill</b>	\$1.29	\$4.75	\$5.09	\$5.41	\$6.43	\$7.45	\$8.26
<b>Average Residential Usage - Winter Only</b>	11.6 Dth	11.6 Dth	11.6 Dth	11.6 Dth	11.6 Dth	11.6 Dth	11.6 Dth
<b>Impact To Average Monthly Residential Bill</b>	\$2.34	\$8.61	\$9.23	\$9.81	\$11.66	\$13.51	\$14.97



1 The Company proposes recovering amortized DSM costs and CNG and market  
2 transformation costs from gas ratepayers. For the Company's Amended Preferred  
3 Portfolio, the resulting gas rate trajectory, which reflects the impact of the CHP  
4 rider only (relative to the no-CHP case), can be found in Figure 1.

5 **Figure 1: CHP Rider Only - Natural Gas Average Rates – Amended**  
6 **Preferred Portfolio**



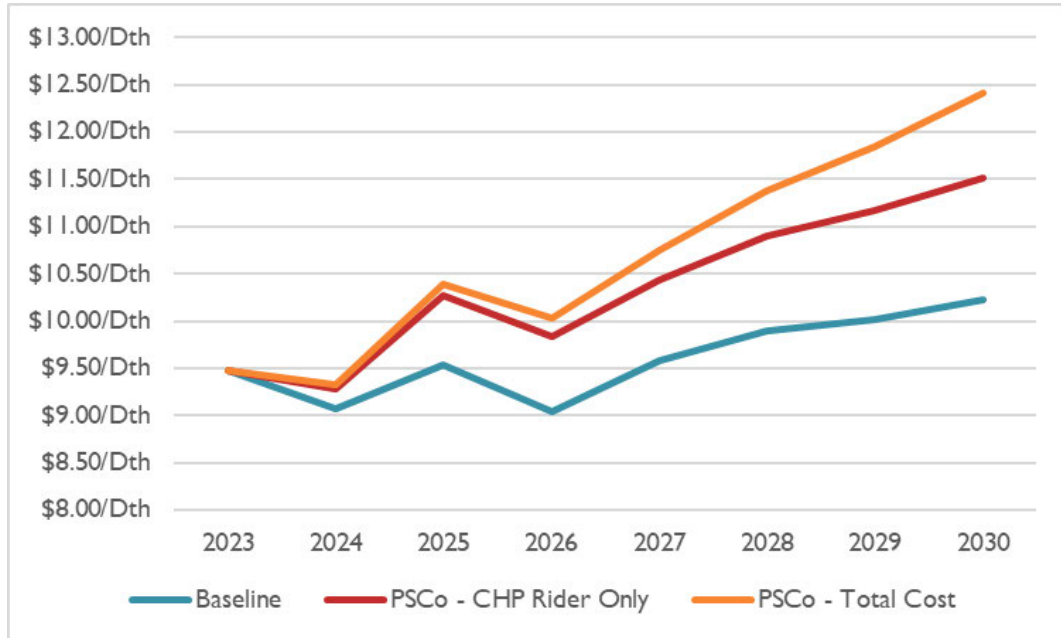
7

8 **Q Did you consider the effects of changes in sales on average gas rates?**

9 **A** Yes, I did. Using the same methods as Witness Ihle, I have produced an updated  
10 equivalent of Figure JWI-D-8, showing that reductions in gas throughput result in  
11 further gradual increases in gas rates. Figure 2, below, shows the overall impact

1 on gas rates of both the CHP rider and changes in sales under the Company's  
2 Amended Preferred Portfolio.

3 **Figure 2: Amended Preferred Portfolio Average Rate Analysis - Natural Gas**



4

5 **Q What did your analysis find regarding the impact of the Company's**  
6 **Amended Preferred Portfolio on the CHP rider paid by electric customers?**

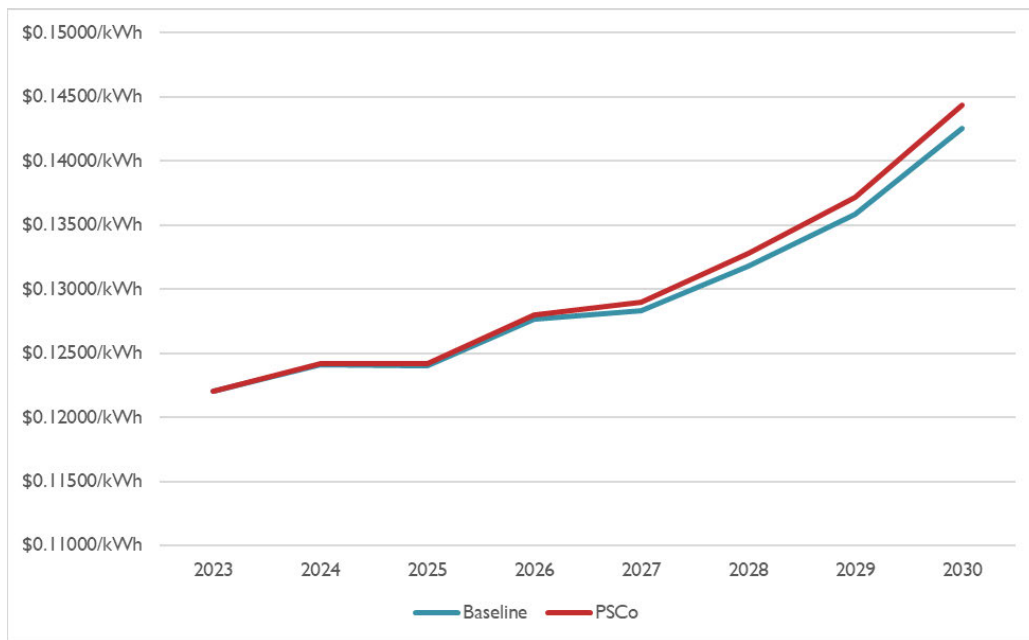
7 **A** I have replicated the analysis of direct CHP rider rate impact provided in Witness  
8 Ihle's Direct Testimony, specifically JWI-D-6: CHSEA Rate Impact Analysis.  
9 See Table 4.



<b>Average Monthly Residential Usage</b>	606 kWh	606 kWh	606 kWh	606 kWh	606 kWh	606 kWh	606 kWh
<b>Impact To Average Monthly Residential Bill</b>	\$0.03	\$0.10	\$0.21	\$0.37	\$0.59	\$0.84	\$1.11

1 For the Company's Amended Preferred Portfolio, the electric rate trajectory from  
2 the CHP rider alone, relative to the no-CHP case, can be found in Figure 3.

3 **Figure 3: CHP Rider Only - Electric Average Rates – Amended Preferred**  
4 **Portfolio**

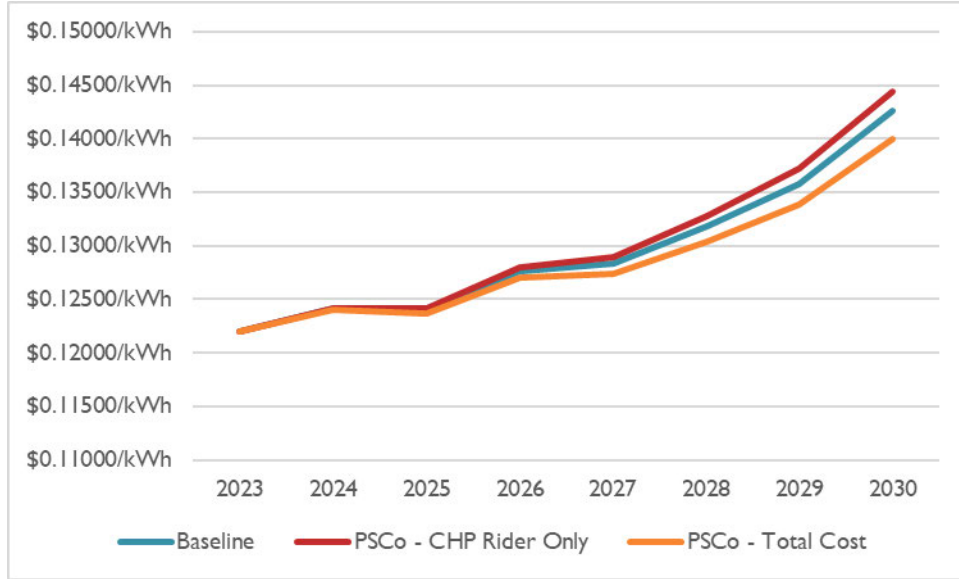


5

6 **Q Did you consider the effects of changes in sales on average gas rates?**

7 **A** Yes, I did. Using the same methods as Witness Ihle, I have produced an updated  
8 equivalent of Figure JWI-D-9 which shows that, for the Company's Amended  
9 Preferred Portfolio, increases in electric throughput result in gradual decreases in  
10 electric rates relative to the no-CHP baseline. This reduction is large enough to  
11 offset the increase in rates from the CHSEA. See Figure 4.

1 **Figure 4: Amended Preferred Portfolio Average Rate Analysis - Electricity**



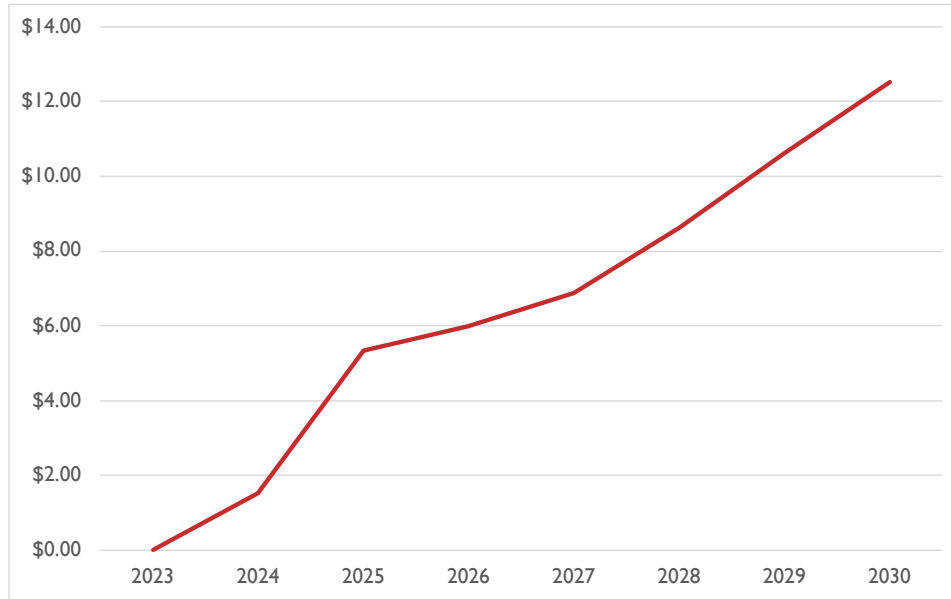
2

3 **Q Did you quantify the average monthly bill impact for a typical electric and**  
4 **gas combined customer?**

5 **A** Yes, I did. Figure 5 shows the updated version of Figure JWI-D-10 for the  
6 Company's Amended Preferred Portfolio.

1  
2

**Figure 5. Impact to Average Monthly Bill For Combined Electric & Natural Gas Residential Customer – Amended Preferred Portfolio**



3

4 **Q How do the rate and bill impacts of the Company’s Amended Preferred**  
5 **Portfolio compare with the rate and bill impacts for the Company’s original**  
6 **Clean Heat Plus proposal?**

7 **A** The rate and bill impacts of the Company’s Amended Preferred Portfolio are very  
8 similar to the Company’s original Clean Heat Plus proposal. For example,  
9 Witness Ihle’s workpapers estimate an overall gas rate impact of 15.7 percent in  
10 2028, whereas I calculate the Amended Preferred Portfolio would have an overall  
11 gas rate impact of 14.9 percent in that year. Electric rates would be 1.0 percent  
12 lower in both cases. This is consistent with what we expect given the small  
13 changes in portfolio costs between the original Clean Heat Plus proposal and the

1 Amended Preferred Portfolio with CNG and market transformation costs  
2 included.

3 **Q Did Witness Brant analyze any further changes to scenario assumptions for**  
4 **the Company's Amended Preferred Portfolio?**

5 **A** Yes. In his proposed alternative portfolio, Witness Brant makes certain changes to  
6 the way portfolio costs are divided between gas and electric customers and how  
7 they are amortized over time, which are described in his testimony. In order to  
8 perform an apples-to-apples comparison between Witness Brant's proposed  
9 alternative portfolio and the Company's Amended Preferred Portfolio, Witness  
10 Brant applied these same changes to cost allocation and recovery to the Amended  
11 Preferred Portfolio, again as described in his testimony. I incorporated these  
12 changes to the Amended Preferred Portfolio into an alternative scenario coded  
13 into my rate impacts tool, Attachment ASH-2. In this alternative version of the  
14 APP scenario, the tool codes the changes described in Mr. Brant's testimony.  
15 Otherwise, the values and calculations in this scenario are the same as in the  
16 baseline Amended Preferred Portfolio case. Witness Brant presents the results for  
17 this scenario in his testimony.

18 **Q Does this conclude your testimony?**

19 **A** Yes, it does.



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<b>COMPANY OF COLORADO FOR</b>	)	<b>PROCEEDING NO. 23A-0392EG</b>
<b>APPROVAL OF ITS 2024-2028</b>	)	
<b>CLEAN HEAT PLAN</b>	)	

**AFFIDAVIT OF ASA S. HOPKINS**

I, Asa S. Hopkins, state that the Answer Testimony of Asa S. Hopkins, Hearing Exhibit 601 (and all attachments thereto) in the above-captioned matter, was prepared by me or under my supervision and control and that it is true and correct to the best of my knowledge and belief and would be the same if given orally under oath.

*/s/ Asa S. Hopkins*  
**Asa S. Hopkins**

Dated January 22, 2024